



Request for Proposal # 11-695

**Addendum No. 1**

February 21, 2011

To: Prospective Proposers,

This addendum containing the following additions, clarifications, and/or changes, is issued prior to receipt of proposals and does hereby become part of the original specifications and documents and supersedes the original specifications and documents in case of conflict. Receipt of this addendum must be acknowledged by referencing and signing on the RFP document "Qualification form 7" "Acknowledgement of Addenda". The Acknowledgement of Addenda form must be returned with your sealed proposal. In the event that your sealed proposal has been mailed prior to receiving this addendum, you may submit the addendum in a second sealed envelope clearly marked as an addendum to be attached to RFP #11-695. This addendum and bid response must be received by 3:00 p.m., on Tuesday, the 8<sup>th</sup> day of March, 2011. Failure to do so will result in the disqualification of the corresponding bid.

Amend Specifications as follows:

1. Q. What happens if your proposal is for the White Street Landfill but the community files a law suit to stop the project?
  - A. *Issues related to the shut down by a court ordered injunction of any project proposed by the Contractor will be addressed during contract negotiations. Add the following sentence to the end of Section 7.13 Uncontrollable Circumstances:*  
  
*"In the case of a change in the law or an injunction issued by a court of competent jurisdiction prohibiting the operation and/or re-opening of the White Street Landfill, the Contractor is discharged from the performance of its obligations under this contract if the change in the law or the injunction continues unabated for six months."*
2. Q. So approximately half of the 123,000 tons or about 60,000 tons per year delivered by the City to the transfer station is residential waste?
  - A. *63,957.93 residential tons collected by the City are sent to the Transfer Station. 58,281.79 commercial tons collected by the city are sent to the transfer station (Total of 122,239.72 tons)*

3. Q. Will the current contracts with Republic, HilCo and FCR be posted to the web?
- A. Yes, the Republic Services of North Carolina, LLC contract and the Hilco Transport contract are located at <http://www.greensboro-nc.gov/departments/environmental/disposal/faq-transferstation.htm>. The FCR contract and its most recent amendment is located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.
4. Q. How does section 2.12 apply to subcontractors? Several subcontractors may be on different submittals. Is it ok to have one submittal from a prime with a sub on their team, and then have a different proposal submitted from the sub, then acting as prime?
- A. Section 2.12 relates to the prime Contractor submitting only one proposal. The intention of this section is to limit one proposal per prime Contractor with any alternatives being included in the one submittal. There are no restrictions that prohibit subcontractors from being on multiple proposals or to also submit as a prime Contractor. For clarification the following sentence has been deleted from Section 2.12:
- “Reasonable grounds for believing that a proposer is involved in more than one proposal for the same work will be cause for rejection of all proposals in which such proposers are believed to be involved.”*
5. Q. If alternatives are proposed do we have to repeat each of the 19 chapters required for each alternative?
- A. No, only those chapters which are affected by the alternative(s) should be repeated.
6. Q. Is this proposal to be design build or will it be limited to plans previously prepared?
- A. Proposals are not limited to plans previously prepared.
7. Q. Are there time limits on the contract?
- A. Contract time limits are provided in Section 7.1 General- Contract Term.
8. Q. When evaluations are made will it be just for MSW or will C&D, Recycling, etc. be considered? Is there a weighting on the evaluation toward the recovery of materials?
- A. Evaluation of the proposals will include all components as submitted by the proposer. Recovery of materials is encouraged but not a specific requirement of the RFP. No particular weighting has been assigned to any of the individual components at this time.
9. Q. Is this contract to replace the recycling contract that expires in 2013?
- A. That will be determined based upon the project approach as outlined in the proposals submitted.
10. Q. When does the Montgomery County Contract expire?
- A. The disposal contract with Republic Services expires September 24, 2011. Refer also to Question 3.
11. Q. Do we want a letter in the proposal showing the proposer qualifies for the performance bond?
- A. Yes, a letter of commitment is required under Section 3.7 Proposal Description, Chapter 11-Bonding

*Company Commitment.*

12. Q. Who would be responsible for closure/post closure if City holds permits?
- A. *The City is currently working with NCDENR to initiate construction of 38 acres of final closure of the total 65 acre C&D vertical expansion over the Phase II area. The City will be responsible for this required partial closure construction and certification. If the Contractor proposes the continued operation of C&D disposal in the Phase II area, final closure of the balance (approximately 27 acres) will be the responsibility of the Contractor. No final closure has taken place in the 52 acre MSW Phase III area. In general, the Contractor would be responsible for final closure and post closure requirements for any facilities that it proposes to operate under City held permits, except as noted above. It is anticipated that the Contractors name would be added as Operator to any existing permits held by the City.*
13. Q. Is the proposer expected to implement the experimental cap the City has pursued with DENR?
- A. *No. Refer also to Question 12.*
14. Q. Is it possible the City would sell the landfill?
- A. *No, the City does not intend to sell the landfill.*
15. Q. Will the contractor be able to reject hazardous waste?
- A. *Yes.*
16. Q. Clarify the distinction between it being ok to submit alternatives, but not multiple proposals?
- A. *Alternatives offered within a proposal are acceptable. Multiple proposals from a prime Contractor are not acceptable. Refer also to Question 5.*
17. Q. Is hazardous waste being taken at the White Street Landfill? Where is it being taken presently?
- A. *No. Greensboro and Guilford County residents may take their HHW to the Household Hazardous Waste Collection Center, located at ECOFLO Inc., 2750 Patterson Street, Greensboro, NC 27407.*
18. Q. Can contractor propose to accept hazardous waste at White Street Landfill?
- A. *Acceptance of hazardous waste at the White Street Landfill will not be allowed.*
19. Q. Under Section 3.7 if contractor can't meet experience requirement will the proposal be rejected?
- A. *Section 3.7 of the RFP has been modified as follows:*

***Chapter 4 - Experience***

*The proposer should demonstrate experience in providing the services required by the Contract for a community with a population comparable to the population of the City. The proposer should have a minimum of three (3) awarded and serviced (but not necessarily completed) comparable projects. Proposers shall utilize Qualification Form 3, which is provided in Section 4 of this RFP, to document all (but not more than 5) of the most recently awarded and serviced (but not necessarily completed) comparable projects in the last five (5) years. This record must show the agency's name and address,*

*a description of the project including tonnage type and quantities processed, the dates of service, the cost of work in dollars, and the primary contact person and phone number.*

*While the City Council must determine that the selected Contractor has the necessary experience to provide the services requested, Council has also stressed the importance of understanding all options available. In order to address the concern regarding experience, while not limiting the options available to the City, responses will be evaluated based on the experience and references provided and will not be disqualified or rejected without due consideration.*

20. Q. If a contractor has an existing facility already permitted with a service area to take waste from outside Guilford County will that be allowed?  
A. *The operation of a Contractor's existing facility under its current service area would be allowed with the exception that waste from outside of Guilford County could not be transferred and disposed at a facility located within Guilford County.*
21. Q. Will the 8 county service area allowed under the current City transfer station permit be allowed?  
A. *The operation of the current City transfer station under its current service area of 11 counties would be allowed with the exception that waste from outside of Guilford County could not be transferred and disposed at a facility located within Guilford County.*
22. Q. How much of the waste at the transfer station is not from Guilford County?  
A. *See 2009-10 Transfer Station Tons located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*
23. Q. Does all of the City's waste go through the City's transfer station? Will the City consider initiating flow control?  
A. *All of the City-collected MSW goes through the transfer station. Refer to Section 7.3 of the RFP regarding waste delivery.*
24. Q. Will the transfer station be included in the site tour?  
A. *Yes, upon request. Contact is Dale Wyrick at (336) 373-2783.*
25. Q. Will the sign in sheet be posted?  
A. *The sign-in sheet is titled "RFP February 2 Pre-proposal Conference Attendees" and is located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*
26. *Revise the City contact on the Statement of No-Response form (page 4-16 of the RFP) to be Ron Goodwin, Purchasing Manager. Contact information is as provided in Section 3.2 of the RFP.*
27. Q. Why is the waste stream limited to Guilford County?  
A. *By direction of City Council. Refer also to Questions 20 and 21.*
28. Q. Can we receive a copy of the current hauling and disposal agreement that expires in 2011?

- A. *Refer to Question 3.*
29. Q. Can we receive a copy of the current recycling processing contract that expires in 2013?
- A. *Refer to Question 3.*
30. Q. Of the 236,900 tons of solid waste at the transfer station, 123,200 tons was collected by City crews. Who disposed of the 113,700 remaining tons? Please list a breakdown of the tonnage by volume of the remaining 113,700 tons.
- A. *All 236,900 tons transferred through the City's transfer station were disposed of at the landfill Republic Services operates in Montgomery County.*
31. Q. What haulers does the City have control over to deliver loads to the disposal site? What kind of control does the City have?
- A. *Refer to Section 1.5 Current Solid Waste Services and Section 7.3 City Delivery Commitment of the RFP.*
32. Q. Please explain Price Form 1 in detail for every column - Pricing Form asks for tonnage ranges with "Fixed Component", "Variable Component", "Pass through Component", & "Total per Incoming Ton" Please clarify what these terms mean.
- A. *Fixed Component is that portion of the Service Fee comprised of the Contractor's fixed costs for operation of the Facility. The Fixed Component is not subject to any periodic adjustment, and may be adjusted only as the result of extraordinary circumstances.*
- Variable Component is that portion of the Service Fee comprised of the Contractor's variable costs related to operations of the Facility. The Variable Component shall be adjusted periodically over the term of the Agreement to reflect the change in the portion of index or indexes as specified in the Agreement to be negotiated.*
- Pass-Through Component is that portion of the Service Fee comprised of the Contractor's Pass-Through Costs for fees levied by government agencies (such as the North Carolina \$2.00 per ton solid waste tax). The Pass-Through Component is subject to adjustment only as necessary to reflect changes in Pass-Through Costs required by third parties as provided in the Agreement.*
- Total Per Incoming Ton is the sum of the Fixed, Variable, and Pass-Through components.*
- All prices on Price Form 1 are per ton of waste delivered by the City to the proposer's chosen facility, be it the White Street facility or other facility offered by the proposer.*
33. Q. Please provide the most recent aerial photographs of the Landfill and surrounding area.
- A. *The most recent aerial photographs of the site are located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*
34. Q. Please provide more details of the residential and commercial services offered by the City?
- A. *Refer to Section 1.5 of the RFP. Also refer to Question 2.*

35. Q. Please provide a detailed list of assets the RFP refers to.
- A. *Assets include the White Street Landfill, the City's transfer station, and associated city-owned equipment and assets located within the boundaries of those facilities. Refer to the equipment list located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*
36. Q. What is the remaining capacity at the landfill? Please provide the most recent estimate with support documentation.
- A. *As of June 27, 2010 the remaining volume for in Phase III for MSW, daily and intermediate cover is approximately 1,582,000 cubic yards. The remaining volume in Phase II for C&D waste and operational cover is approximately 1,000,000 cubic yards. These values exclude the final cover.*
37. Q. When may we schedule site visits & asset inspections?
- A. *Upon request. Contact is Dale Wyrick at (336)373-2783.*
38. Q. What is the gate rate at the City's Transfer Station? What is the City charged per ton at the transfer station?
- A. *\$41 per ton. \$41 per ton.*
39. Q. Does the City receive any rebate on the recycling volume collected from City crews?
- A. *Yes, currently the city receives a revenue share of 40% for the sale of recyclables after a trigger price of \$80/ton for the average commodity revenue.*
40. Q. What is the number of residential homes serviced by City crews last year?
- A. *76,764 collection points were serviced in FY09/10.*
41. Q. Please provide your most recent annual City budget.
- A. *It is titled "Adopted FY 2010-11 Budget" and is located at <http://www.greensboro-nc.gov/departments/Budget/adoptedbudget2010-11.htm>.*
42. Q. What are your residential recycling participation rates from last year? Please provide an estimated percentage.
- A. *The every-other-week set out rate for FY 09/10 was 51%.*
43. Q. The RFP references the Solid Waste Management Plan and 2009 update. Can I obtain a copy of the plan to review?
- A. *Yes, it is titled Guilford County Solid Waste Services Guide and is located at [http://www.greensboro-nc.gov/NR/rdonlyres/E25D0C82-9B1A-4421-A989-1959E64C1526/0/Final122007gc\\_solid\\_waste\\_services.pdf](http://www.greensboro-nc.gov/NR/rdonlyres/E25D0C82-9B1A-4421-A989-1959E64C1526/0/Final122007gc_solid_waste_services.pdf).*
44. Q. I would like information about the City's correspondence with Randolph County for out of County disposal. I believe the City had HDR perform an analysis to take the waste to Randolph County.
- A. *The information is located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*

45. Q. Loading Data - Average loading time (minutes)  
A. *Approximately 15 minutes when garbage is available.*
46. Q. Loading Data - who loads the trailers?  
A. *City of Greensboro staff loads the trailers.*
47. Q. Loading Data - is a tarping station used today?  
A. *No.*
48. Q. Loading Data - if there is no tarping station, what is the tarping process? Please describe.  
A. *One edge of the tarp is attached to the trailer and the other edge of the tarp wraps around a hollow steel bar about 2" in diameter that runs the entire length of the tarp. To move the tarp out of the way for loading, the tarp "bar" is hand cranked from the ground with a 12' articulating rod that fits into the end of the bar and the tarp is rolled back to the edge of the trailer and rests in the "saddle". When an empty trailer arrives at the transfer station, the contractor hand cranks the tarp out of the way once the trailer is pulled into the parking lot.*  
  
*A ½" nylon rope about 20' long is attached to the center of the tarp bar. After the trailer is loaded, the rope is thrown over top of the trailer from one side to the other. The rope is then pulled and the tarp bar slides across the top of the trailer and pulls the tarp to the other side. The rope is then thrown back over top of the trailer to the other side and is secured. The tarp is then secured by two straps each in the front and back and five straps along the side of the trailer. It usually takes two men about five minutes to tarp a trailer and is normally done by the switcher truck operators.*
49. Q. Loading Data - average tons per load (today) tons  
A. *23.33 Tons Per Load (average for January 2011).*
50. Q. Loading Data - type of equipment used to load  
A. *Two Hyundai HL 760-7A Loaders (only one used at a time) for pushing garbage; One Volvo EW160B excavator and one Volvo EW160C excavator fitted with grapples/tamp heads for compacting; Two Capacity Switcher Trucks for moving empty and loaded trailers; One Bobcat S300 Skid-Steer Loader for cleaning the convenience site & for utility work; One Madvac LX300 for vacuuming litter around worksite; One 2,200 gallon water truck for cleaning.*
51. Q. Loading Data - who owns the loading equipment?  
A. *The City of Greensboro.*
52. Q. Loading Data - Is there an operational pit scale?  
A. *Yes.*

53. Q. Loading Data - Special Requirements?  
A. *None.*
54. Q. Equipment data - types of trailers used to service location  
A. *53' MAC aluminum trailers.*
55. Q. Equipment data - supplier estimated tractor mpg (miles per gallon)  
A. *Approximately 6 mpg loaded.*
56. Q. Equipment data - are preloads available at origin?  
A. *Yes.*
57. Q. Equipment data - can hauler park equipment at origin?  
A. *Yes.*
58. Q. Equipment data - does origin have the ability to drop and hook?  
A. *Yes.*
59. Q. Our company, while specializing in solid waste management and recycling, cannot demonstrate that we "have a minimum of three (3) awarded and serviced (but not necessarily completed) comparable projects." Will this necessarily disqualify us from being considered by the City? If so, we request that the City reconsider this mandate to allow for companies with significant, but not necessarily the specified experience, to be considered.  
A. *Refer to Question 19.*
60. Q. According to the RFP, during fiscal year 2008-2009, approximately 28,800 tons were processed by a private contractor. Does the contractor receive 100% of the City's recyclables? If not, what happened to the rest of the recyclables?  
A. *Contractor receives 100% of the City's collected recyclables.*
61. Q. According to Section 1.7, no waste characterization studies have been performed. Do we know (or have an idea) of the type and condition of the recyclables?  
A. *No official waste characterization study has been performed by City. FY09/10 residue was approximately 21.4% by weight.*
62. Q. Page 1-4 Is there a complete breakdown of where the 240,000 annual MSW tons that goes thru the Transfer Station comes from? How much of it come from Guilford County?  
A. *Refer to Question 22.*
63. Q. Section 1.2 is the service area a done deal or will any proposal for regionalization outside of Guilford Co be entertained?  
A. *Refer to Questions 20, 21, and 27.*



64. Q. Will there be an opportunity for site visits? Both at the landfill and transfer station? If so, is there a proposed schedule or contact person?
- A. Yes. *Contact is Dale Wyrick at (336) 373-2783.*
65. Q. [this section] discusses the utilization of the City's current properties or assets, including those at the White Street Landfill, the City's Transfer Station, or other City assets.....Can you clarify or explain what are the 'other' City assets?
- A. *Refer to Question 35.*
66. Q. Can you provide a copy of the current FCR contract for the processing of recyclables with the City of Greensboro?
- A. Yes. *Refer to Question 3.*
67. Q. If the proposer does not have a minimum of 3 comparable projects, however can demonstrate sufficient industry experience, financial assurance guarantees, along with bonding capacity; are they still eligible to submit a proposal?
- A. *Refer to Question 19.*
68. Q. Proposal Submission Deadline – March 8, 2011. Given that the 'City Issuance of Written Responses to Questions' will not be available until February 22, 2011, this only allows two (2) weeks for preparation and submittal, will the City consider an extension of the submittal date?
- A. No.
69. Q. WCI response and ability to perform is solely predicated on the assumption that DENR (The State) will authorize the necessary expansion permit(s) required to continuously operate White Street as a traditional landfill during the startup period and then for bypass and residual materials from a biomass to energy facility. If the NC regulatory authority fails to grant said expansion permit(s) timely which would force WCI to employ an alternate activity to manage the solid waste which may be at a higher cost, how will The City view WCI as the Contractor in its performance under its contract provided that the contingency is listed in its response to be evaluated?
- A. *It is the sole responsibility of the Contractor to obtain the permits for any facilities proposed and to make allowances through an alternative activity, if required, to fulfill the obligations of the Contractor as provided in their Proposal.*
70. Q. Proposal Options - If proposing alternatives, can common information and forms etc. only be supplied once for the sake of eliminating a duplication of effort?
- A. Yes, *only those chapters which are affected by the alternative(s) should be repeated.*
71. Convenience Termination- Please define in detail the line "the City shall pay the Contractor an amount equal to 100% of its substantiated cost incurred directly by the Contractor, which are directly related to the performance of its obligation under this agreement." As the Contractor, if WCI or its sub-contractor invests \$150M into the construction of an alternative energy facility will the City reimburse those funds in total?

- A. No. The term "substantiated cost" in 7.10 is intended to be the net, balance, or residual value of assets. For example, if the Contractor constructs a landfill cell, the cell has not received waste, and then the City terminates the contract for convenience, the Contractor may be paid all or nearly all of the cost to construct the cell. Whereas if the City terminates the contract for convenience after the landfill cell has been completely filled with waste the Contractor may not be reimbursed any of the cost to construct the cell because the value of the asset is depleted. Since no specific technology or offering has been dictated, the definition of substantiated costs will need to be more completely defined during the contract negotiation based on the proposed technology offered by the Contractor.
72. Q. "Termination for Non-Appropriation" - Under the above scenario, assuming that the City exercises its right to terminate for convenience or non-appropriation, especially non-appropriation, will the contractor be reimbursed for its investment as described in 7.10?
- A. As stated under 7.10, the Agreement would be terminated without penalty to the City and the Contractor would not be reimbursed for its investment.
73. Q. Please provide remaining cubic yard airspace in the current constructed area and any un-constructed but permitted sub-title D airspace? Or if this is not available, can you provide the most recent site topography and permit design drawings in digital format?
- A. Refer to Question 36. The site topographic map and permit drawings are located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.
74. Q. What is the City's plan in regards to the "out of Guilford County" solid waste volumes that it currently manages and will The City enact flow control to direct waste volumes to the facility to safe guard the contractor's investment thereby keeping the City's rates as economical as possible?
- A. Refer to Section 7.3 City Delivery Commitment which defines that waste which the City will commit.
75. Q. Can you give us the required forms in a Microsoft "word" format so our response can be inserted appropriately on the forms?
- A. Yes, the Word file of the forms is located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.
76. Q. Compaction Guarantee - WCI accepts the required 1200 lbs/cubic yard average in-place density for traditional landfill operations. Will the City adjust this density requirement to coincide with the handling of bypass materials from the alternate energy facility?
- A. The compaction guarantee listed is for traditional landfilling of waste. Density as related to by-pass waste from an alternative energy facility disposed at a City owned landfill will be negotiated with the selected Contractor based on the technology proposed.
77. Q. [Reference Section 7.8] WCI strives to hire the most qualified candidate for all positions. Will the City of Greensboro consider an exception to this requirement if WCI agrees that the facility manager will be located at the facility?
- A. Under Section 7.8 it is not the intention of the City to restrict the possibility of having the most qualified candidate serve in the role of Facility Manager. However, it is the belief of the City that a Facility

*Manager located in the community will better understand the impacts that the Facility may have on the surrounding homes and will be better able to respond to any concerns. The City will waive the residency requirement but the Facility Manager must be located at the Contractor's Facility.*

78. Q. [Reference Section 7.15] Waiver of impossibility of Performance - WCI takes exception to this clause as the technology that the City desires is yet to be proven on a large scale. Will the City accept a response that provides an alternate and contingent plan that allows for other means of municipal solid waste management in the event that the technology proposed is deemed unusable for any reason?
- A. *The City does not "desire" nor has it required any specific technology within its solicitation. It is the intention of the City Council to allow maximum flexibility to the Contractors in the development of their proposed solid waste management submittals while meeting the financial and environmental goals of the Council. The Contractor is not limited in its submittal and can include any alternative or contingent plan that it deems necessary.*
79. Q. [Reference Section 7.16] Does the City deem a Biomass processing or gasification plant to be a "facility" under its definition and therefore revert lien free to the City at the end of the term? If so, would the City consider a long-term lease on the piece of property that such a facility was constructed?
- A. *A "facility" is considered to be any landfill unit, structure or building that has been constructed on City property that cannot be removed without demolition. The extent to which the removal of any processing or gasification plant from the site can be realistically accomplished will be negotiated upon selection of the Contractor and identification of the process proposed.*
80. Q. WCI agrees to pay all taxes and fees associated with its response that are in place at the time of contract but ask that the City pay any additional fee's or taxes that may be imposed after the RFP is submitted.
- A. *Price Form 1 under Section 5 includes a Pass Through Component for any fees or taxes which should be completed for those required at the time of submittal. Any additional fees or taxes imposed (such as the \$2.00 per ton NC waste disposal fee) after submittal of the RFP will be paid by the City as a Pass Through Cost.*
81. Q. WCI intends to utilize Fulcrum Technology as its Biomass Gasification partner, what is the process to have Fulcrum pre-approved as a sub-contractor?
- A. *There are no technologies currently pre-approved, nor is it the intention of the City to pre-approve any sub-contractor or technology.*
82. Q. Will the City consider the acceptance of out of County volumes solely in order to sustain an alternative energy solution?
- A. *Refer to Questions 20, 21, and 27.*
83. Q. Please provide the number of residential trucks used to provide curbside garbage, white goods, and yard waste offered once a week to the residents of the City.
- A. *This information is not considered applicable to RFP.*
84. Q. Please provide the number of residential trucks used to provide curbside recycling and bulk waste on an

- alternative weekly schedule offered once a week to the residents of the City.
- A. *This information is not considered applicable to RFP.*
85. Q. Please provide the number of employees used to provide all residential solid waste, white goods, yard waste, recycling, and bulk pick up services to the City.
- A. *This information is not considered applicable to RFP.*
86. Q. Please provide the annual cost for the City's sanitation department to provide the residential solid waste, white goods, yard waste, recycling, and bulk pick up services to the City. Please include disposal costs.
- A. *This information is not considered applicable to RFP.*
87. Q. Does the City provide residents with carts for solid waste service and recycling service? If so, please describe the cart sizes and quantity.
- A. *This information is not considered applicable to RFP.*
88. Q. Need to see the Solid Waste Operating Permit Application with a complete set of drawings to include drawing details
- A. *See The Phase III Expansion of the White Street Sanitary Landfill - Construction Permit Application - Parts 1-7 located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*
89. Q. Need copy of landfill zoning; are there any restrictions by zoning or covenant?
- A. *See Landfill Zoning at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*
90. Q. Are there any planned expansions to Landfill footprint?
- A. *The area to the east of Phase III has been discussed as a possible expansion area since the late 1990's; however, no design or permitting has been completed.*
91. Q. What is remaining permitted disposal capacity, in cubic yards, for MSW and C&D?
- A. *Refer to Question 36.*
92. Q. What is status of landfill cell construction? Are cells required to be built?
- A. *All permitted Cells of Phase III have been constructed. Any additional cells required for construction would be part of the Contractor's proposed approach. Refer also to Question 90.*
93. Q. What is status of landfill infrastructure? Roads; Storm water conveyances; Storm water ponds; Leachate ponds and/or tanks; Leachate pumps and/or force mains; Electricity; Anything else required such as fencing, scales, and temporary roads.
- A. *All existing landfill infrastructure can be viewed during a scheduled site visit. Any additional requirements are to be determined by the Contractor as part of the proposed approach.*
94. Q. Are there sufficient soils for construction to include clay and protective layer?

- A. *The soil resources on site are limited and their sufficiency is dependent on the design proposed by the Contractor. It is unlikely that sufficient soils exist on site.*
95. Q. Are there sufficient soils for closure?
- A. *The soil resources on site are limited and their sufficiency is dependent on the design proposed by the Contractor. It is unlikely that sufficient soils exist on site.*
96. Q. Are there any closures required in near future?
- A. *Refer to Question 12.*
97. Q. Have any parts of the landfill been closed and certified closed?
- A. *Phases I and II areas have been closed and certified for MSW disposal. The Phase II C&D disposal area is operated on top of a portion of the Phase II MSW area. Refer also to Question 12.*
98. Q. Need copy of construction drawings and plans.
- A. *The permit drawings are located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*
99. Q. Need copies of past construction drawings and documentation.
- A. *The permit drawings are located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*
100. Q. Require copy of CQA plan.
- A. *The permit application including the CQA plan is located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*
101. Q. Are there any environmental issues at the site?
- A. *Corrective action for groundwater at Phase II to include phytoremediation beds (installed Spring 2011) coupled with monitored natural attenuation.*
102. Q. Require a copy of operations plan to include day to day operations, leachate management, stormwater management, and gas management.
- A. *See Operations Plan located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*
103. Q. How is leachate managed on the site? Is it discharged?
- A. *Phase III has (2) glass lined leachate tanks. Leachate is pumped from the tanks into a City wastewater force main that traverses the White Street site on its way to the City's Osborne WWTP.*
104. Q. Is there an operable gas collection system on site?
- A. *Yes.*
105. Q. Who is responsible for gas collection system?

- A. *The system is operated by the City.*
106. Q. Is the site required to have gas collection by New Source Performance Standards (NSPS)?
- A. *Yes for Phases I, II and III.*
107. Q. Are airspace reports available?
- A. *Refer to Question 36.*
108. Q. Are there aerial surveys or ground surveys available?
- A. *Refer to Questions 36 and 73.*
109. Q. What equipment is operated on the site?
- A. *Refer to the Operations Plan and equipment list located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*
110. Q. Is there cover dirt available on-site?
- A. *Refer to Questions 94 and 95.*
111. Q. Does the site use any approved alternate daily covers?
- A. *Posi-shell was used when the site received MSW. Refer also to the Operations Plan located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*
112. Q. Are there any past or present agency violations or NOV's?
- A. *Yes, see Notice of Violation located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*
113. Q. Will need a copy of all monitoring plans
- A. *See Monitoring Plans 1-7 at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*
114. Q. Will need a copy of groundwater, surface water and methane past reports.
- A. *See Groundwater, Surface Water and Methane Reports 1-7 at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.*
115. Q. Are there any issues in these areas [GW, SW, methane monitoring]?
- A. *Refer to Question 101.*
116. Q. Is the landfill and transfer station equipment that is owned by the city for sale?
- A. *The city would consider sale of equipment.*
117. Q. Can that equipment be inspected and will the city provide a list of equipment showing year, make, model, and equipment hours?

- A. Yes. See Operations Plan and equipment list located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.
118. Q. Will the employees at the transfer station and landfill remain with the City or will the proposer be required to hire those individuals?
- A. While it would be desirable for the proposer to consider hiring individuals, there is nothing in the RFP that addresses this issue directly. This can be determined in the final contract negotiations.
119. Q. Are those employees covered by a union agreement?
- A. No.
120. Q. Will the city provide the number of, the positions held by the employees and annual wages?
- A.

No.	Title	Annual Wages
1	Environmental Service Director	Vacant
1	Environmental Services Support Manager	\$68,000
1	Environmental Services Analyst	\$54,443
2	Environmental Compliance Specialist	\$51,150 \$59,899
1	Department Secretary	\$34,116
1	Solid Waste Disposal Manager	Vacant
1	Landfill Operations Supervisor	\$49,533
4	Scale House Clerk	\$26,809 \$30,299 \$33,703 \$33,766
1	Scale House Supervisor	\$33,663
12	Heavy Equipment Operator	Vacant \$27,368 \$32,208 \$33,146 \$34,894

		\$35,464
		\$35,871
		\$36,024
		\$37,150
		\$39,491
		\$39,952
		\$40,641
6	Crew Member	\$22,942
		\$23,500
		\$24,519
		\$25,059
		\$25,481
		\$25,639
2	Roster Heavy Equipment Operator	Vacant
		\$15.00/hour
1	Composting Facility Supervisor	\$43,472
1	Landfill Specialist	\$39,500
2	Landfill Technician	\$29,040
		\$37,136
2	Equipment Mechanic	Vacant \$49,574
2	Crew Supervisor	\$39,407
		\$45,019

121. Q. How will closure and post closure costs be handled for existing cells and future constructed cells at the landfill?
- A. Refer to Question 12.
122. Q. Can the City provide annual operating costs for the landfill and transfer station?
- A. Transfer station - FY 08/09=10,321,185, FY 09/10=10,625,562  
Landfill - FY 08/09=5,346,063, FY 09/10=6,128,702 (Source: City of Greensboro Pillar Budget System)
123. Q. What is the service area for the transfer station?



- A. Refer to Transfer Station permit located at <http://www.greensboro-nc.gov/departments/environmental/RFP.htm>.
124. Q. If it is broader than Guilford County, and if waste is received from outside Guilford County at the transfer station, can the waste go to the City landfill?
- A. Refer to Questions 20 and 21.
125. Q. Will the RFP due date of March 8 be extended since responses to submitted questions will not be received until 2/22?
- A. No.
126. Q. Can the City provide a breakdown of customers that delivered non-city tons to the transfer station?
- A. No.
127. Q. How will the proposers' investment be protected at the MSW landfill should community pressure force Council to close MSW landfill prior to proposers' return on investment being achieved?
- A. *Issues related to uncontrollable circumstances will be addressed during contract negotiations. Also refer to Question 1.*
128. Q. There are still many questions that need to be answered for a proposal to be submitted in the best interests of the City. Is there any possible way to extend the proposal deadline?
- A. No.
129. Q. The RFP states that the service area is limited to waste generated from within Guilford County.  
Question- What if we are proposing to use a facility that is already permitted for and currently accepting out of County waste?
- A. Refer to Questions 20 and 21.
130. Q. The RFP requests a master plan approach that may also include options for recycling. The City's current contract for recyclables expires in 2013. Question: Will the City post a current copy of the recycling contract for review?
- A. Yes. Refer to Question 3.
131. Q. RFP states no more than one proposal per company, partnership, firm, etc.  
Question – Does this apply to firms, companies, etc. that are used as sub-contractors?
- A. Refer to Question 4.
132. Q. The RFP states that the proposer must demonstrate experience in providing services required by the contract for a community with a population comparable to the population of the City. Question- Can the City clarify the parameters of acceptable projects to demonstrate experience?
- A. *Due to the broad nature of the solicitation (i.e. not defining a specific technology or offering), there is no specific criteria defining acceptable project experience. The City is requesting proposers provide the most comparable experience they have available, and all experience provided will be considered in the*

*evaluation. Refer also to Question 19.*

133. Q. RFP states alternate proposals must adhere to the proposal format. For planning purposes, creating 19 Chapters for each option will be time-consuming. Question – Does this mean we will need to submit a complete package inclusive of formatted Chapters 1-19 for each proposal option? Alternatively, can we simply submit the data that changes for each alternate? The Chapters that appear to be affected by alternate proposals are: 3-staffing, 4-experience, 5-Master plan/approach, 7-financing plan, 8-implementation schedule, 9-customer service procedures and 19-cost for service.
- A. *Refer to Question 5.*
134. Q. The language about indemnity under the bond (Section 7.1, bullet point 4) is inconsistent with the actual indemnification language in Section 7.14.  
Question- Will the City revise the last sentence of the fourth bullet point in Section 7.1 to read as follows: "The Performance Bond shall remain in effect to fully indemnify and save harmless the City for indemnification claims in accordance with Section 7.14."
- A. *No.*
135. Q. The RFP states that the contractor shall be solely responsible for the proper treatment and/or disposal of any hazardous waste or substances that are inadvertently delivered to the facility. Question: Will the contractor have the right to reject hazardous waste and return it to or charge the generator of the waste?
- A. *Yes.*

All other specifications, terms and conditions remain as required in the initial Request for Bids.

**I have read and acknowledge receipt of Addendum No. 1**

Company: \_\_\_\_\_

Date: \_\_\_\_\_

Name: \_\_\_\_\_ Signature: \_\_\_\_\_

